

Message Text

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44

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W

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R 101303Z MAR 76

FM AMEMBASSY DAMASCUS

TO AMEMBASSY VIENNA

INFO USDOC WASHDC

SECSTATE WASHDC 6655

AMEMBASSY ATHENS

UNCLAS DAMASCUS 1366

USDOC FOR DIBA/OIM/MCCOWEN: ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: BEXP SY

SUBJ: DAMASCUS INTERNATIONAL FAIR -- USE OF DOME

1. EMBASSY HAS EXCHANGED IDEAS WITH USDOC, EMBASSY JIDDA AND RTDO/ATHENS RE POSSIBILITY OF UTILIZING 1,000 SQ M (36.6 M OR 120 FOOT DIAMETER) GEODESIC OR AIR SUSPENSION DOME AT DAMASCUS INTERNATIONAL FAIR, JUNE 25-AUGUST 20. WE HAVE JUST LEARNED THAT GEODESIC DOMES OF APPROXIMATELY THIS SIZE HELD IN VIENNA, WE UNDERSTAND BY USIS, WHICH WERE DESTINED FOR NOW-CANCELLED BUILDEX '76 SHOW IN SAUDI ARABIA.

2. WE HAVE RECEIVED FROM IRVIN INDUSTRIES (AIR SUSPENSION), CHARTER-SPHERE, INC. (GEODESIC) AND EZIO CARLI WHO HAS USED FORMERLY USIS-OWNED GEODESIC IN ROME WITH NEW TENTING COVER. LATTER IS LOW QUOTE OF CA. \$67,000 INCLUDING EX-WORKS ROME PRICE, ERECTION AND ONE-WAY SEA SHIPPING. NOT INCLUDED LOCAL GROUND PREPARATION, LABOR, AND PAD/ENTRY/ETC. CONCRETE ESTIMATED AT 167 CU. M. OUR HOPE WOULD BE TO SELL DOME TO SYRIAN BUYER PRIOR TO FAIR AND RENT IT FROM HIM DURING PERIOD OF FAIR AND TIME NECESSARY PRE- AND POST FAIR PERIOD (SAY JUNE 25-SEPT 10).

3. DOES USIS/VIENNA PLAN TO SELL

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GEODESIC DOME OR CAN IT

BE RENTED? ON SALE OR RENT BASIS, PLEASE PROVIDE COSTS
(INCLUDING INITIAL COST OR RENTAL FOB VIENNA; COST/RENTAL
OF SPECIAL TOOLS, BLOCK AND TACKLE SETS, ROLLING
SCAFFOLDS; COST OF TECHNICAL SUPERVISOR FOR ERECTION IF
NECESSARY; NECESSARY LIGHTING AND AIR CONDITIONING, IF
INCLUDED AND ANY OTHER INCIDENTALS SEPARATELY COSTED.
INDICATE ONE-WAY AND ROUND-TRIP SHIPPING COSTS BY TRUCK TO
DAMASCUS OR SEA TO SYRIAN PORT OF LATAKIA; SIZES AND
WEIGHTS OF CONTAINERS. ALSO INCLUDE ESTIMATED SHIPPING AND ERECTION
TIME TO BE READY FOR EXHIBITION SYSTEM INSTALLATION IN COMPLETED
DOME BY JUNE 25, ONE MONTH IN ADVANCE OF FAIR OPENING.

4. WOULD APPRECIATE CABLE SUMMARY REPLY SOONEST. IF
FURTHER INFO NEEDED TO BE SENT, PLEASE CONTACT CARL
PRUSCHA, HARVARD-TRAINED, AUSTRIAN ARCHITECT, WHO ARRIVING
DAMASCUS O/A MARCH 15 PER VIENNA 1809, WHO COULD HAND-CARRY
MATERIAL TO ECONOFF R.M. WRIGHT. (ALSO PLEASE INFORM
USIS/TOM DOVE, IF HE STILL AT POST.)
MURPHY

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